



Raising the standard for bespoke legal services in Corporate
and Intellectual Property Law

Your trusted partner in navigating legal complexity

At Iorgulescu-Legal, we go beyond legal representation. We design strategic legal solutions tailored to the specific needs of each client. Our expertise in **corporate law, intellectual property, litigation, and regulatory matters** ensures that businesses not only remain compliant but also thrive in a competitive and fast-evolving environment.

Who we are

Iorgulescu-Legal is a boutique law firm built on a foundation of excellence, strategic thinking, and client dedication. Founded by experienced professionals, we have become a trusted advisor for companies operating in Romania and across Europe.

What sets us apart is our ability to combine **deep industry knowledge, results-oriented strategies, and a commitment to excellence**. We provide tailor-made legal solutions that align with your company's strategic goals, ensuring growth and long-term stability.



Why choose us

Expertise and precision:

We bring clarity to complex legal challenges.

Innovation:

We anticipate tomorrow's challenges with forward-looking strategies.

Personalization:

Every client is unique, and so is our approach.



Our team

Meet the experts behind your success



Andreea Iorgulescu
Head of Litigation

With over 14 years of experience in the legal field, Andreea leads our litigation department, specializing in civil disputes, tax and administrative litigation, competition cases, and insolvency matters.

Representative cases:

Successfully defended a major pharmaceutical company shareholder against a **EUR 7 million joint liability claim** related to fraudulent insolvency.

Secured a **EUR 1.5 million VAT refund** for a client after a wrongful denial by the Romanian Tax Authority (ANAF).

Holding an **LLM in Criminal Science** from the University of Bucharest, Andreea also handles complex white-collar crime and regulatory investigations.

Our team

Meet the experts behind your success



Alexandru Stoichitoiu
Head of Corporate

Alexandru specializes in **Corporate Law, Intellectual Property, and Immigration**, leading our firm's corporate department and overseeing major business transactions.

With advanced expertise in **mergers and acquisitions, corporate governance, and business structuring**, he ensures that businesses operate efficiently while remaining compliant with Romanian and EU regulations.



Our services

Corporate Law

Intellectual Property

Litigation

Gambling & Gaming

Immigration & Citizenship

Real Estate

Restructuring & Insolvency

Criminal Law

Corporate Law

Our Corporate Law practice provides comprehensive legal support to businesses at every stage of their growth. We assist startups, SMEs, and multinational corporations in **structuring, managing, and expanding** their operations while ensuring full compliance with Romanian and EU regulations.

Our services include

Commercial contracts

Drafting and negotiating contracts, including distribution, supply, and service agreements.

Corporate restructuring

Advising on spin-offs, divestitures, and reorganizations to enhance operational efficiency and financial stability.

Joint ventures & strategic alliance

Structuring collaborations between businesses to maximize growth and minimize risks.

Corporate governance & compliance

Advising boards and executives on corporate best practices, risk management, and regulatory compliance.

Mergers & acquisitions (M&A)

Structuring, negotiating, and executing transactions, including cross-border deals and private equity investments.



Intellectual Property

In an innovation-driven economy, protecting your Intellectual Property is essential. We provide **strategic and tailored legal solutions** to safeguard trademarks, patents, copyrights, and trade secrets in Romania and internationally.

Our services include

Trademark registration & litigation

Filing, enforcing, and defending trademarks before national and EU authorities.

Patent protection & commercialization

Securing patents and advising on licensing agreements and infringement claims.

Copyright law

Protecting creative works, including software, artistic creations, and literary works.

Technology & software licensing

Advising tech companies on IP monetization and licensing strategies.

Unfair competition & brand protection

Taking legal action against counterfeiting, domain squatting, and unauthorized use of brands.



Litigation

Our Litigation team is renowned for its strategic, aggressive, and effective approach in representing clients in complex disputes before Romanian and international courts.

Our services include

Corporate & commercial litigation

Disputes between businesses, including breach of contract, shareholder disputes, and competition law violations.

Tax & administrative disputes

Challenging unfair tax assessments, fines, and administrative sanctions.

Real estate & construction litigation

Handling property disputes, lease disagreements, and regulatory compliance.

Employment litigation

Defending businesses in wrongful termination and labor law disputes.

Alternative dispute resolution (ADR)

Providing arbitration and mediation services to resolve disputes efficiently.



Gambling & Gaming Law

Operating in the **highly regulated gaming and gambling industry** requires legal precision and strategic planning. We work with gaming operators, software developers, and investors to ensure full compliance with licensing and regulatory requirements.

Our services include

Licensing & regulatory approvals

Assisting in obtaining gambling licenses from Romain and EU authorities.

Contractual agreements

Structuring agreements between gaming operators, affiliates, and software providers.

Advertising & compliance

Advising on responsible gaming policies and marketing regulations.

ESG & sustainability in gaming

Helping companies align with ethical gaming practices and regulatory frameworks.



Immigration & Citizenship

We help businesses and individuals navigate **the complexities of Immigration Law**, ensuring smooth relocations and regulatory compliance.

Our services include

Business & investor visas

Facilitating work and investment permits for foreign professionals and entrepreneurs.

Work permits & employment immigration

Assisting companies in hiring foreign employees and securing residence permits.

Corporate immigration strategy

Developing tailored immigration policies for multinational companies.

Romanian citizenship applications

Providing legal assistance for individuals eligible for Romain citizenship.



Real Estate

Our Real Estate practice covers **transactional and litigation matters**, ensuring legally sound property acquisitions and developments.

Our services include

Real estate transactions

Legal support for property sales, acquisitions, and lease agreements.

Land use & zoning

Advising on planning, development, and permit approvals.

Real estate due diligence

Conducting thorough legal checks to secure investment interests.

Construction law & contracting

Drafting agreements and resolving disputes in construction projects.



Restructuring & Insolvency

When businesses face financial distress, we provide **strategic guidance** on insolvency prevention and recovery options.

Our services include

Corporate restructuring & turnaround strategies

Helping businesses regain financial stability through debt restructuring and asset reallocation.

Insolvency litigation & creditor representation

Protecting the rights of creditors and stakeholders in insolvency proceedings.

Board member liability & risk management

Advising executives on minimizing liability exposure during corporate crises.

Pre-packaged insolvency solutions

Designing efficient exit strategies for distressed businesses.



Criminal Law

We specialize in corporate and **white-collar criminal defense**, ensuring our clients' rights are protected at every stage of prosecution and litigation.

Our services include

Fraud & financial crime defense

Representing individuals and companies in fraud, tax evasion, and embezzlement cases.

Anti-money laundering (AML) compliance

Advising financial institutions and businesses on risk mitigation strategies.

Representation before regulatory authorities

Defending clients in investigations by Romania's National Anticorruption Directorate (DNA) and other agencies.

Corporate compliance & internal investigations

Conducting audits and risk assessments to prevent corporate criminal liability.



Let's work together



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Innovating to meet tomorrow's challenges today